

## **Blue Chip provides Offshore development and support for Product Configurator on Progress Open Edge Webspeed.**

The client decided to support its Product Sales with a web application to handle remote/ onsite site Configurator for family of steel products. A Complex project involving state of the art, Configurator (developed in Progress Open Edge technology) integrated to the Mfg/PRO ERP (QAD Enterprise Solution) distribution module.

### **Business Need**

Integration of the above two technologically complex systems, into a seamless user friendly business application and keeping cost of development under control.

### **Solution**

Blue Chip having expertise on offshore/onsite software delivery for over a decade. The challenge with this assignment was to handle complexity in delivering quality software, with competitive pricing with remote support from the client.

### **Our Approach**

We planned for a Proof of concept phase for three months with two pilot group companies. We had teething problems initially, as we had to study the business need of the client as this had to interface with existing ERP without any modification to the ERP.

The product Configurator had to be rolled out to eight of their sister companies and target of 40 to 50 web users spread across USA. We did an onsite visit by our lead consultant for a week for the system study and firm up on the project plan. The project was planned for five months of Offshore development after freezing the functional requirement. Once the software has been certified by our QA and clients acceptance on the same, our consultant was onsite to the US (for a month), UAT, user training and pilot deployment with dedicated support from the development team at Bangalore. After signoff the client is given remote support for a month.

The project was on a two tier offshore delivery model, completed in six months. We were ahead of schedule; the total cost was an incredible 33% of the lowest US quote.

### **About Blue Chip Computer Consultants Pvt Ltd.**

*Started in 1983, with 210 employees world wide. Offices in NJ (US), LA(US), Singapore, Malaysia, Bangalore, Mumbai and Chennai. Focused on Custom Software delivery, ERP consulting, Web and eCommerce and Product Development.*

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